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Forward Thinking Innovation
Result Orientated

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Kapu Solutions Service Pricing Overview

This document provides a comprehensive overview of Kapu Solutions' service pricing structure, contract terms, and billing models for our Managed Service Provider (MSP), Managed Security Service Provider (MSSP), and Managed Network Services (MNS).

I. Managed Service Provider (MSP) and Managed Security Service Provider (MSSP) Pricing

Our MSP and MSSP services are billed per device on an annual subscription basis. This pricing covers all included software licenses (such as Microsoft Defender for Endpoint) and expert management.

Service Package	Billing Model	Annual Fee	Monthly Equivalent	Core Focus
Kapu Solutions MSP Services – Standard	Per Device, Per Year	\$199.99	Approx. \$16.67	Basic security, operational efficiency, routine maintenance, and 9 AM–5 PM HST support.
Kapu Solutions MSSP Services – Security	Per Device, Per Year	\$199.99	Approx. \$16.67	Advanced, enterprise-grade protection, 24/7 threat monitoring, Endpoint Detection and Response (EDR), and rapid incident response.
Kapu Solutions MSP + MSSP Services – Advanced	Per Device, Per Year	\$349.99	Approx. \$29.17	Comprehensive Solution: Combines all features of the Standard and Security packages for unified management and advanced security. Export to Sheets



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Service Term & Billing Details

Subscription Length: All MSP and MSSP packages require a One-year subscription.

Per Device Basis: Pricing is applied to each workstation/endpoint under management.

Included Value: The fee includes the cost of using powerful security and management tools, such as Microsoft Defender for Endpoint (MDE), Microsoft Sentinel, Microsoft Entra, and GLPI ITSM.

II. Managed Network Services (MNS) Pricing

Our Managed Network Services (MNS) are based on a subscription model for hardware and management, eliminating high upfront capital expenditure for equipment. The fee is a predictable flat monthly rate, tiered by the total number of connected devices and the selected contract length.

MNS Price Tiers (Per Month / Per Year)

Device Tier (Total Connected Devices)	Contract Length	Monthly Fee (Per Tier)	Annual Fee (Per Tier)
1–10 Devices	3- year	\$50	\$600
	2- year	\$60	\$720
	1-year	\$70	\$840
11–25 Devices	3- year	\$100	\$1,200
	2- year	\$120	\$1,440
	1-year	\$140	\$1,680
26–50 Devices	3- year	\$200	\$2,400
	2- year	\$240	\$2,880
	1-year	\$280	\$3,360
51–100 Devices	3- year	\$400	\$4,800
	2- year	\$480	\$5,760
	1-year	\$560	\$6,720
101+ Devices	Any	Tailored Pricing	TBD



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MNS Contract & Billing Details

Billed Per Tier: The fee is based on the range of connected devices, not a strict per-device calculation. For example, a business with 15 devices falls into the 11–25 tier.

No Upfront Hardware Cost: The monthly fee includes the lease of premium networking hardware (routers, switches, access points) necessary for the network solution.

Contract Length Discounts: Longer contract terms (2-Year and 3-Year) provide a reduced monthly rate, offering the lowest overall cost for predictable service.

Custom Scaling (101+): For large environments exceeding 100 devices, pricing is customized to ensure an optimized and cost-effective solution.